



الرقم: 24/مسك/2024

التاريخ: 2024/02/20

السادة هيئة الأوراق المالية المحترمين
دائرة الترخيص والتفتيش / الاعتماد
السلام عليكم ورحمة الله وبركاته،،،

الموضوع: تعيين ضابط إمتثال

إستناداً لأحكام المادة (28/2هـ) من تعليمات الترخيص والاعتماد للخدمات المالية وتنظيمها لسنة 2005، نرجو التكرم بالعلم بأنه تم تعيين السيد/ ثائر ثمين " احمد خيرى" عبيدي بوظيفة ضابط إمتثال لدينا إعتباراً من 2024/02/12.

علماً بأنه:

- 1- يحمل درجة الماجستير (مالية)
- 2- ويحمل ترخيص ضابط الامتثال
- مرفق السيرة الذاتية
- مرفق شهادة الترخيص كضابط امتثال

وتفضلوا بقبول فائق الاحترام،،،

المدير العام

مجدي التينة

شركة مسك للوساطة المالية
Misc for Financial Brokerage Co.



-نسخة بورصة عمان

هيئة الأوراق المالية



الرقم: ٢٠٢٠ / ١١ / ٣
التاريخ: ٢٠٠٧/٧/٢٧

لمن يهمه الأمر

تشهد هيئة الأوراق المالية بأن السيد تائر احمد خيرى عبيدي معتمداً لدى هيئة الأوراق المالية لممارسة أعمال ضابط امتثال بموجب قرار مجلس مفوضي هيئة الأوراق المالية تاريخ ٢٤/٤/٢٠٠٧.

منحت هذه الشهادة بناءً على طلب الشخص المذكور أعلاه.

المختبر التنفيذي
هيئة الأوراق المالية

THAER EBIDI

Sales & marketing manager

+962789027676

thaerobaidy@gmail.com

Jan 6, 1985 , Amman - Jordan



Executive Summary

Experienced and energetic Marketing Manager with over six years of experience effectively managing marketing projects from conception to completion. Using digital and analog marketing platforms to increase sales and overall company productivity. I am a Strategic thinker, consistent, hardworking, highly motivated, and dependable person.

I am Interested to leverage my experience while continuing to be challenged.

I have (9+) years of experience working for Global and local stock exchange companies helping my clients recognize the value and make decisions. My background in Leadership & Management, Account Management, Project Management, and Technical Process Management represents a unique combination of disciplines that helped me to position myself as a trusted advisor to my clients. Personally, I have the drive and determination to consistently achieve success as a leader in all of the organizations that I have worked with so far

Work Experience

2023-present
BITC Garden
for
agriculture
marketing(



Sales & marketing manager

- ✓ Prepares and completes marketing action plan
- ✓ Accomplishes marketing and sales objectives by planning, developing, implementing, and evaluating advertisements
- ✓ Promoting the company's existing brands and introducing new products to the market
- ✓ Researching and developing marketing opportunities and plans, understanding consumer requirements
- ✓ Recruiting, training, scheduling, coaching, and managing marketing and sales teams to meet sales and marketing human resource objectives.
- ✓ Preparing Branding strategies plan.
- ✓ Meets marketing and sales financial objectives by forecasting requirements and preparing annual budgets.

Sales Supervisor and Developer

- Developing a network of customer contacts and meeting regularly to identify, progress and close sales opportunities in line with the Sales Plan and in a timely manner.
- Working with teams on the development of solutions to customer business requirements by providing brand portfolio expertise and, where appropriate, in a leadership role.
- Submitting accurate, comprehensive, and current inputs to the territory sales forecasting process, using the recognized tools provided for this purpose.
- Interacting with and helping develop the Business Partner ecosystem in order to maximize their business results.

2019 - 2023
Al-Jabareen
Plastic Co.





2018 - 2019
Awraq for financial investment
(Cairo Bank)

International & Regional Broker

- ✓ Execution orders by placed them on system (Bloomberg app , Interactive app,EFG Hermes app , Forte app) analyses the markets & equities to advice the clients Make (daily, monthly and yearly) reports that illustrate the performance of the company
- ✓ Identify the possibility issues and adjustment with legal and financial departments
- ✓ Assess & Analysis clients' portfolios which impact on their investments
- ✓ Track more clients with sales department

2014- 2015
Alwameed for financial investment

Financial analyst. & assistant Brokerage manager

- Execution orders by placed them on system (Bloomberg app , Interactive app,EFG Hermes app , Forte app) analyses the markets & equities to advice the clients Make (daily, monthly and yearly) reports that illustrate the performance of the company
- Identify the possibility issues and adjustment with legal and financial departments
- Assess & Analysis clients' portfolios which impact on their investments
- Track more clients with sales department

Compliance officer

2007-2014
Different companies (alwameed, Alomana'a ,)

- Identify the possibility issues and adjustment with legal and financial departments
- Audit the daily orders transaction to ensure all audit regulations applied
- Make (daily, monthly and yearly) reports that illustrated the performance of the company
- Working with Audit team to insure that all our transactions under the JSC& central bank requires
- Prepare the reports which including (anti- Money laundering, anti- terrorists and daily, monthly, yearly audit report) to come up with better method to Improve processor
- Make (daily, monthly and yearly) reports that illustrate the performance of the company

Education

2015- 2017
Western Sydney
University

Master of Finance
Sydney - Australia

2003- 2007
AL-Albayte
University

Bachelor degree in Banking& finance
Amman - Jordan

Training & Courses

Investment advisor certificate
institute of banking studies

Broker training certification
Jordan security commission

Compliance Officer certification
Jordan securities commission

Fundamental & Technical Analysis
Al-Albayte University

Languages

English 95%



Arabic 100%



Contact



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JORDAN